



PGCC Request for Proposals: RFP Underwriting Support for Commercial Clean Energy Lending Programs

RFP Q&A Responses - Posted 8/25/2025

Submitted Questions

- 1. Can an entity apply on behalf of itself and/or its subsidiaries or does the contracting entity need to be the entity that applies and that same contracting entity the only entity that carries out the SoW?**

An entity may apply on behalf of itself and its subsidiaries. If the responding entity intends to subcontract any work out to subsidiaries, PGCC requests that the responding entity, in the proposal, describe the use of any third-party subcontractors in your loan management activities and your approach to communicating with, supervising, and assuring performance & compliance of subcontractors or third-party vendors.

- 2. How much capital is readily available to lend?**

At this time, PGCC seeks to deploy up to \$10M of lending capital to clean energy and energy efficiency projects in Pennsylvania.

- 3. PGCC software systems are referenced. Which software programs are being utilized for these loans?**

PGCC is currently working with a loan origination and loan management software. PGCC expects the system to be ready for use in late fall 2025.

- 4. Is CPACE intended to be part of the product mix?**

PGCC intends for its first two lending tools to focus on providing capital to third-party-owners and property owners seeking to finance commercial solar projects in PA without using the C-PACE structure.

PGCC is interested in Commercial Property Assessed Clean Energy (C-PACE) financing, especially supporting smaller (sub \$1M) C-PACE opportunities. PGCC may build out its product mix to include C-PACE in the future, based on market needs, after the launch of the first two products.

5. **The RFP references monitoring and compliance of loans. Will a separate loan servicing vendor be hired?**

Yes, PGCC expects to procure a separate loan servicer to support loan disbursements, as well as loan monitoring & compliance.