



Built to Last General Contractors RFQ
Written Questions and Answers
Created: 9/11/2026

- 1. Clarify the minimum insurance, bonding, licensing, and financial capacity requirements that a General Contractor must meet to be eligible for the Built to Last Qualified General Contractor list.**

A: Insurance: Ability to meet or obtain the minimum required coverage: \$1,000,000 general liability insurance, \$1,000,000 automobile liability insurance, and statutory limits of workers' compensation insurance.

Licensing, Registrations, and Certifications: Active EPA Lead Safe Firm and Renovator certifications. Contractors must have an active PA Home Improvement Contractor Registration and be in good standing with the City of Philadelphia, Commonwealth of Pennsylvania, and U.S. government. All subcontractors must also carry these licenses and relevant certifications.

Financial Capacity: Demonstrated financial strength sufficient to perform BTL contracts, including available bank credit, supply house credit, and financial statements showing the firm's stability and capacity to carry projects through to payment. Evaluators will be looking at debt, working capital, and audited financial statements or filed federal tax returns to assess capacity to complete projects.

Bonding will not be evaluated in this RFQ.

- 2. How many projects does BTL intend to complete annually? Please advise of the strategic growth goals for FY27, 28, 29 & 30 when awarded contracts would expire.**

A: Built to Last has ambitious goals to scale the program to completing 1000 projects annually by FY 2032. The program is planning steady, year-over-year growth that aligns with the following trajectory: 300 projects in FY 2027, 450 projects in FY 2028, 600 in FY 2029, and 750 in FY 2030. These plans are contingent on continued and increasing program funding.

- 3. Is there a single contact or one for each of PGCC and PEA for alerting for job postings as outlined in the RFQ?**

A: Job postings can be sent to info@phillygreencapital.org.

- 4. If we do plumbing, HVAC, excavation, carpentry, and concrete, would we be putting in RFQ for full scope of work and have to obtain sub-contractors for those items we do not provide?**

A: Yes, selected contractors are expected to provide full general contracting services comprehensive of all trades that are typical for single family residential construction. Firms that do not self-perform specific trades will be expected to sub-contract that work.

- 5. We are a nonprofit and do not have owners - what should we put in the owner question? If the CEO or Board Chair, what % of ownership should we put when there is no ownership?**

A: This question has been updated to allow non-profits to provide the names of their board chair and treasurer instead. Non-profits do not need to answer the % ownership question.

- 6. If we can do plumbing, HVAC, and carpentry, would we need to sub contract electrical etc. on these RFQ?**

A: Selected contractors are expected to provide full general contracting services comprehensive of all trades that are typical for single family residential construction. Firms that do not self-perform specific trades will be expected to sub-contract that work.